

# Corporate Profile



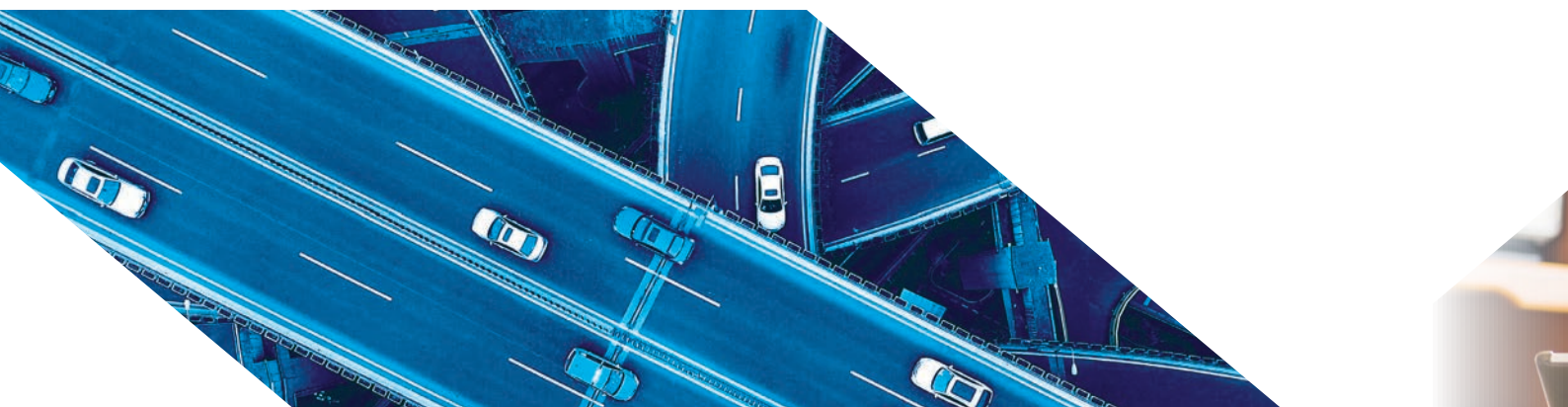
## Tetsuya Shoji

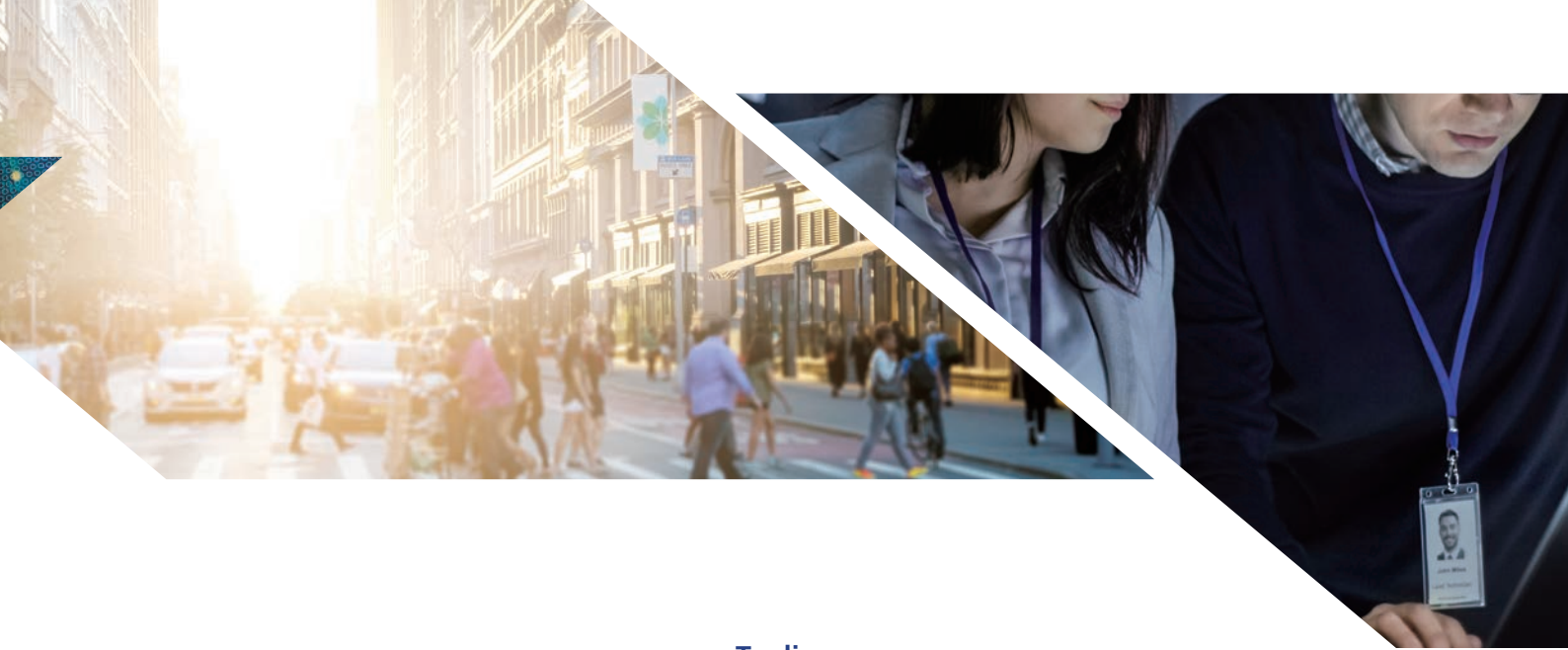
President & CEO  
Representative Member of the Board of the Company

We are celebrating a significant milestone—the 20th anniversary of NTT Communications (NTT Com). This would not have been possible without the help of many people, especially our loyal clients who have steadily supported NTT Com. I take this opportunity to express once again our deep appreciation.

NTT Com was established in 1999 to provide long-distance, international and Internet communications as part of the NTT Group’s major reorganization. Over the past 20 years, NTT Com has expanded its business to widely meet client needs, from Internet services, such as OCN, to global network services and then to smart businesses utilizing AI and IoT. The NTT Group established NTT Ltd. in July 2019 to strengthen the NTT brand’s global presence and worldwide business capabilities. Under this global business integration, NTT Com will steadily continue to provide Japan-based clients with end-to-end, one-stop support for their Japanese and global businesses.

In view of the ongoing changes in our business environment and the needs of our clients, we are treating our 20th anniversary as a new start for our next 10 to 20 years of operation, aiming to help build a smart world for people and the planet as a “DX Enabler™” that leverages innovative communications.





### Tagline

# *Go the Distance.*

This Tagline expresses our commitment to seek out and offer new value by going beyond time and distance and creating innovative and unprecedented communication methods. There is also an underlying meaning to persevere, alluding to our resolution to surpass the expectations of our clients and society, be true to our core beliefs, and realize our mission with the integrity that we have embraced for a long time.

### Corporate Message

## **Connecting into tomorrow.**

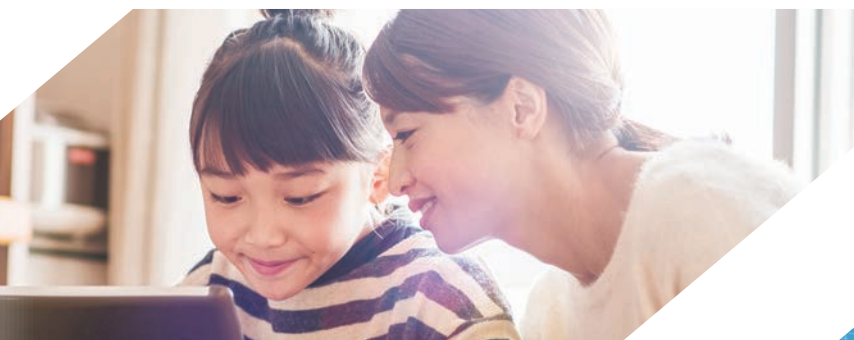
This message expresses our intention to constantly mediate between today and tomorrow, to continually create a desirable future while contributing to society today. The term “tomorrow” expresses our determination to spearhead into the future by creating innovative and unprecedented communication methods.

### Our Mission

Creating communication methods that open up new possibilities for people and our world.

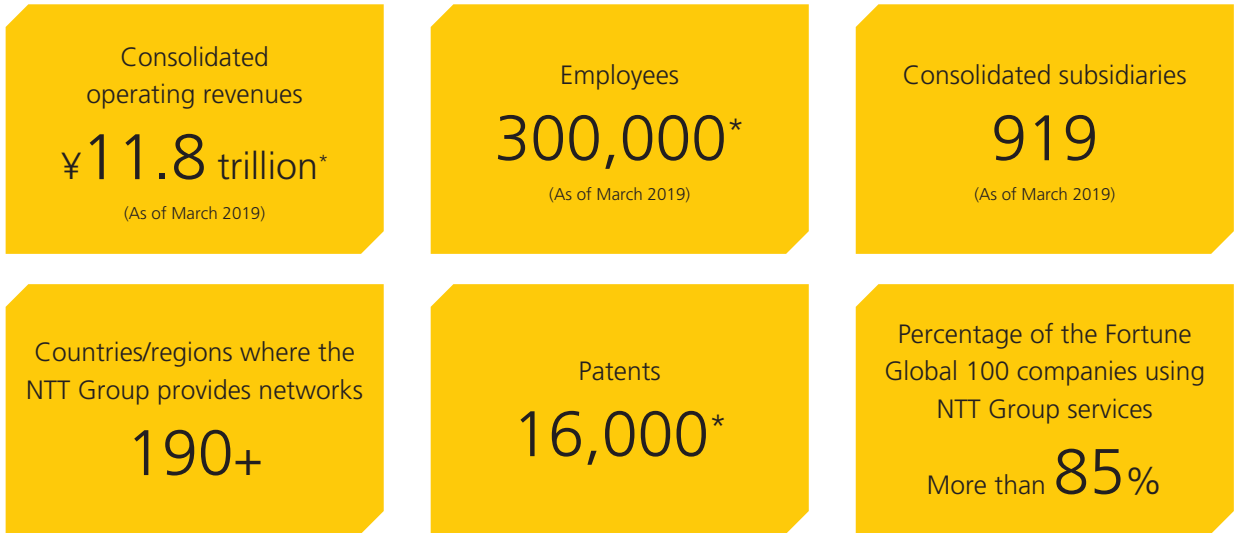
We aim to create a world that maximizes the potential of people, organizations, and societies, giving them the opportunity to shine. In such a world, every person can lead rich and contented lives, cooperating in harmonious freedom.

This is why we'll keep striving to create innovative, user-friendly communication methods that optimize the flow of information in our society.

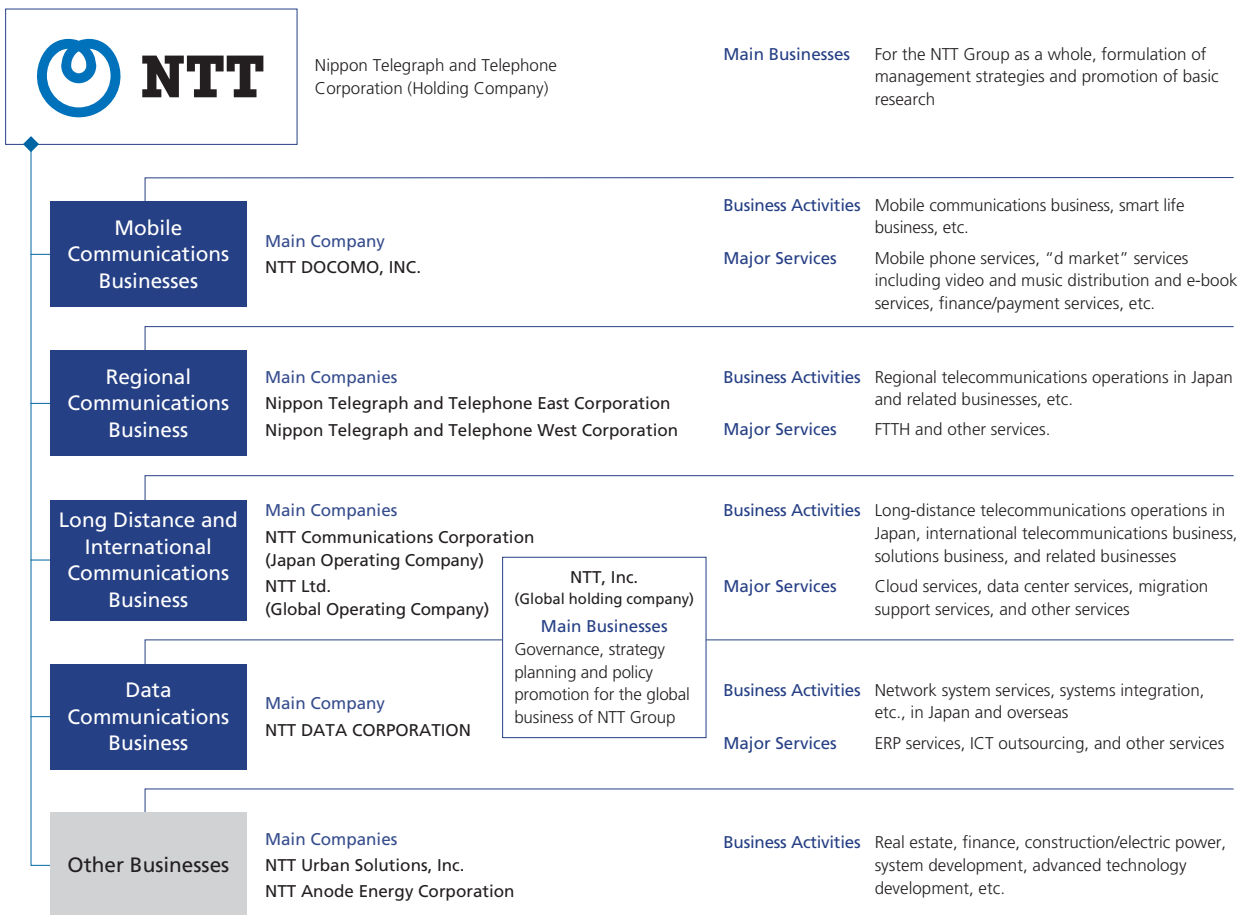


# The NTT Group provides diverse ICT services that meet the needs of clients worldwide

This world-leading telecommunications group encompasses over 300,000 employees worldwide and more than 50 million clients in Japan. Services range from the provision of landlines and mobile phones to Internet services and systems integration.



\* Numbers are approximate



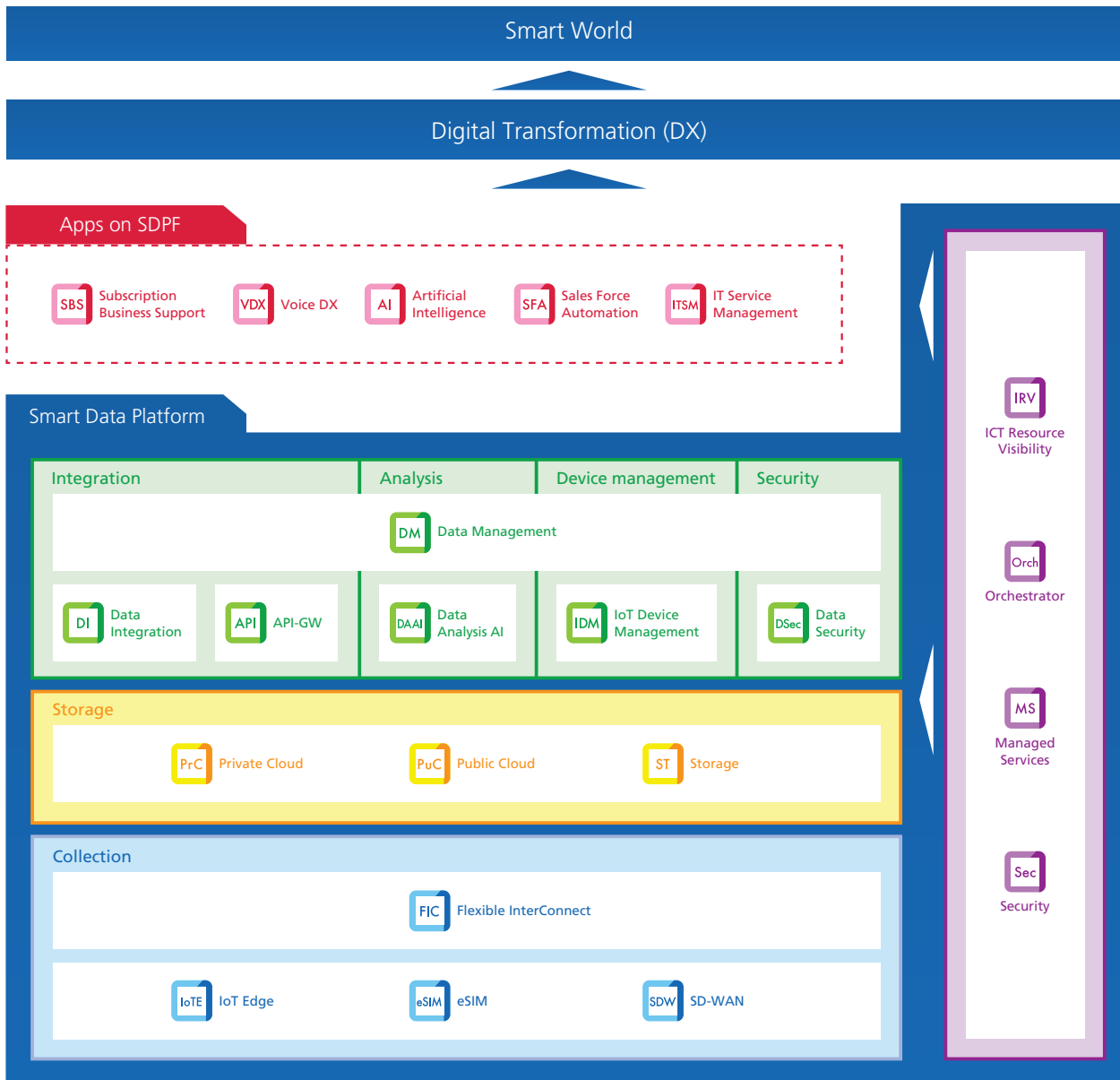


# Fiscal 2019 strategy

Our goal is to contribute to the sustainable growth of the Company and society through efforts to create a Smart World as a DX Enabler™. By providing a Smart Data Platform that enables the use of all functions necessary for data utilization, we work with our partners to help our clients achieve digital transformation (DX).

## ONE ANSWER for DIGITAL TRANSFORMATION

The Smart Data Platform seamlessly integrates all the data scattered throughout companies on a single platform. By organizing data for ease of use, this next-generation platform turns the data generated in daily business activities into a business growth engine. It helps guide companies to success and contributes to the development of industry and society as a dependable option for achieving digital transformation.



## Our Strength

# Assisting clients with digital transformation

We provide clients and society with support for resolving their issues delivered via world-class telecommunications infrastructure, including submarine cables, data centers, and Tier-1 IP backbone networks.

# 1,790 Gbps 3,742 Gbps

## Global Tier-1 IP Backbone for Ever-increasing Internet Communication

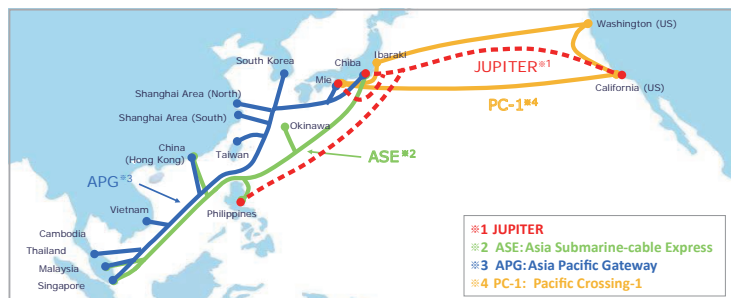
We directly connect major service providers in Asia, Oceania, the Americas, and Europe via high-speed, high-capacity networks boasting top-level bandwidths, including 1,790 Gbps\* between Asia and North America and 3,742 Gbps\* between Asia and Oceania. Our single autonomous system (AS) network and service-level agreements (SLAs) ensure extra-reliable high-speed communication.

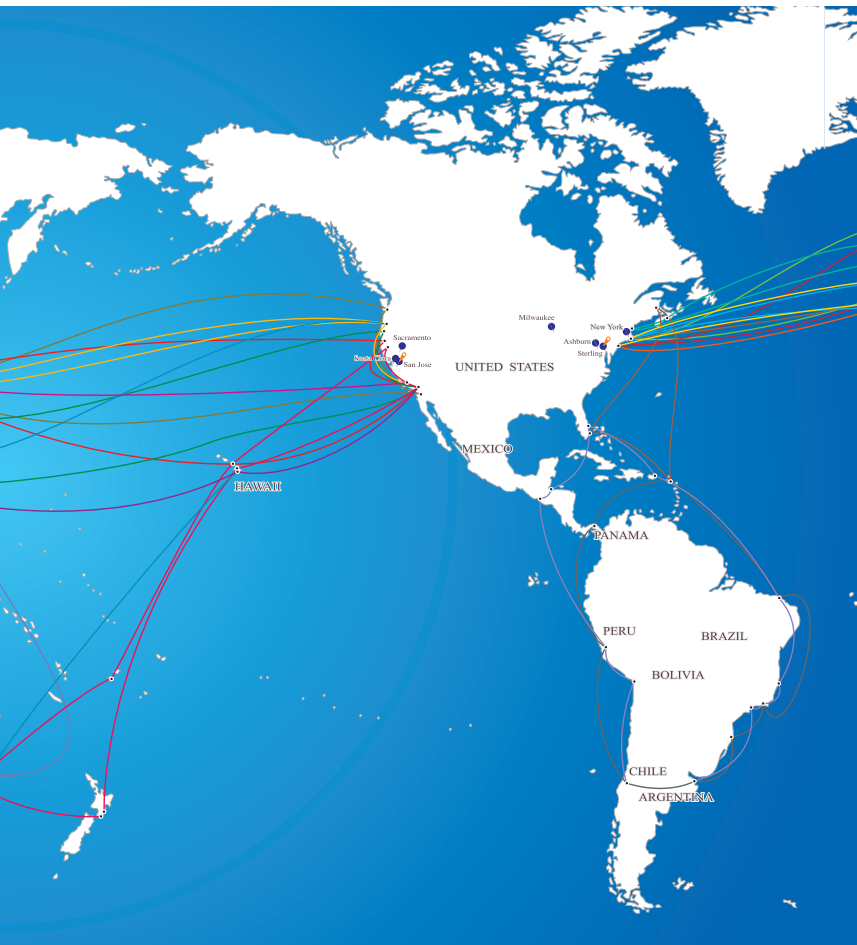
\* As of March 2019

## Submarine Cable

### International Optical Submarine Cables Support Global Communications

NTT Com creates fast, nimble and redundant networks built with high-quality optical submarine cables that are capable of withstanding natural disasters. They include the Asia Submarine-cable Express (ASE) from Tokyo to Singapore and the PC-1 cable from Tokyo to Chicago. Both achieve industry-leading low latency in their respective regions. The Asia Pacific Gateway (APG) optical submarine cable launched in 2016 offers top-class capacity in Asia. The JUPITER large-capacity optical submarine cable opening in 2020 will connect Japan, the United States and the Philippines, some 14,000 km in total. Moreover, linking JUPITER with other cables (ASE, APG, PC-1, etc.) has created a robust three-route redundant structure for unmatched network security and reliability between Asia and the United States.





**190+** Countries/Regions

## High-quality Global Network Services

NTT Com delivers global network services in over 190 countries/regions\* worldwide.

\* As of March 2019

## Managed Services

### Managed Services for Total ICT Systems

NTT Com offers comprehensive, one-stop management of total ICT systems, integrating its own services with customers' legacy systems and services provided by other companies.

**20+** Countries/Regions

**450,000m<sup>2</sup>+**

Server Room Space

World-class Data Center Services

High-quality data center services are provided worldwide under the Nexcenter™ brand. All NTT Com data centers satisfy more than 300 stringent facility/operational specifications. Combined, they total more than 450,000 square meters of server room space.

The service specifications of NTT Group companies are being unified for the convenience of global clients. NTT Com continues to expand its data center business, primarily in the U.S., European and Asia-Pacific regions, to flexibly meet diverse client requests for service scale and speed.



Netherlands Amsterdam 1 Data Center



Germany Frankfurt 4 Data Center



Virginia Ashburn 4 Data Center

Note: Certain offerings are provided jointly with NTT Ltd.



# The power to innovate

NTT Com's diverse and highly skilled team has the power to create value by leveraging advanced technologies and services.

## Evangelists

The following 12 evangelists, each possessing specialized expertise, provide customers with impartial insight into the latest technological trends.



**Dai Kashiwa**  
 • Expertise  
 Software Defined Everything



**Kensaku Komatsu**  
 • Expertise  
 WebRTC and API



**Akira Sakaino**  
 • Expertise  
 IoT



**Fumitaka Takeuchi**  
 • Expertise  
 Cyber Risk Management



**Kaname Nishizuka**  
 • Expertise  
 Data Science and Network Security



**Shin Miyakawa**  
 • Expertise  
 Networking and IoT



**Satoshi Kamei**  
 • Expertise  
 Data Science and Big Data



**Satoru Koyama**  
 • Expertise  
 Cyber Security



**Kenichiro Shimada**  
 • Expertise  
 AI



**Yoshiaki Tobioka**  
 • Expertise  
 Cloud and SDN/NFV



**Masayuki Hayashi**  
 • Expertise  
 Cloud



**Tomoya Yoshida**  
 • Expertise  
 Networking and Internet

## Diversity

NTT Com has received multiple awards for enabling its employees to excel regardless of gender, age, birthplace, nationality, religion, disability, sexual orientation or gender identity. The company is committed to creating work environments in which women, older employees, LGBT and other sexual minorities can flourish.

## Workstyle Reforms

NTT Com's workstyle reforms are based on the premise that living better helps people to work better. The company's vast array of programs surpasses statutory requirements for diverse workstyles, including balancing work with childcare or nursing care, telecommuting from home or away from the office, and flextime systems for extra autonomy. These innovative programs deploy the same technologies and services offered to clients.





### DX Promotion and Innovation Generation by Employees



#### DigiCom

This series of Group-wide contests involve some 100 teams in competitions targeting digitalization and innovation. Each contest has its own theme, such as using robots and AI or creating new business models through cloud services. The best ideas are implemented internally and/or externally, sometimes even commercially.

### Employee Innovation and Developing Entrepreneurship



#### BI Challenge (Business Innovation Challenge)

The BI Challenge helps to cultivate in-house entrepreneurs, primarily people who compete in DigiCom contests, by providing them with resources, knowhow and internal/external mentoring. The participants pitch ideas for new businesses and receive expert feedback from mentors, helping them to hone initiatives that show commercial potential.

### Innovation through Product Development and Business Co-Creation with Startups and Other Partners



#### NTT Communications OPEN INNOVATION PROGRAM

This new program creates invaluable opportunities for startup ventures, academia and external entities to link their innovative ideas to the resources and vision of NTT Com, ultimately for the joint creation of new value. After partners are chosen, a proof-of-value period lasting about six months gives the partners an opportunity to demonstrate the merits of their ideas. If successful, they will receive NTT Com's strong support with the aim of implementation and commercialization. In fiscal 2019, the first year of the program, six projects were launched to pursue innovation in areas such as P2P communications, data centers, rugby and steel towers. Interim results were presented during the Demoday event in August 2019.

### Innovation Generation by Business Co-Creation with Customers



#### C×4 BASE

The C×4 BASE program was kicked off in 2015 to stimulate increased business-oriented collaboration among NTT Com companies. First, seminars are organized where guest lecturers speak about thought-provoking topics, such as "Turning Points of Well-established Companies" or "Learning from Art Thinking: Competitive Advantage in the Age of Meaning over Materialism." The gatherings help to stimulate discussions about new-business possibilities. Later, actionable ideas are explored in "Base Camps" where participants use advanced techniques to produce potential business models.

# Worldwide recognition

As a trusted and highly evaluated provider serving leading global companies, NTT Com has received numerous awards from IT advisory firms and other organizations worldwide.

A Selection of Major Clients (in order of the Japanese syllabary)



## Recognitions from an IT Advisory Firm

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### IDC MarketScape: Worldwide Service Providers 2018 Vendor Assessment

IDC MarketScape: Worldwide Service Providers 2018 Vendor Assessment  
(doc #US43388617e) January 2018



### IDC MarketScape: Asia/Pacific Managed Security Services 2018 Vendor Assessment

IDC MarketScape: Asia/Pacific Managed Security Services 2018 Vendor  
Assessment (doc #AP42609818e) June 2018

## Other Awards

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### World Communication Awards 2018



World Communication Awards 2018  
"Best Operator"

(October 2018)

### Global Carrier Awards 2018



"Best North American Wholesale  
Carrier" (fifth straight year)

(October 2018)

### Telecom Asia Awards 2019



"Best Asian Telecom Carrier" and "Best  
International Wholesale Carrier"

(May 2019)

Note: Certain offerings are provided jointly with NTT Ltd.



# Sports promotion activities: NTT Communications Rugby Football Club



The NTT Communications Rugby Football Club—the ShiningArcs—plays in Japan’s Top League. Since its inception, the club has participated in a variety of programs to contribute to society and popularize rugby.

Its home stadium, Arcs Urayasu Park in Urayasu, Japan, is equipped with cutting-edge technology to showcase NTT Com initiatives that integrate sports and ICT for the benefit of fans as well as the company.

In July 2018, NTT Com entered into partnership with Urayasu City to conduct community-focused activities, rugby lessons and other programs to promote health and nurture children. Going forward, the club will continue to take on the challenge of inspiring and exciting people through rugby.





# CSR Initiatives

## Fundamental CSR Policy

As a partner that links the present to the future, the NTT Communications Group contributes to the realization of a safe, comfortable and abundant society by working to solve social issues and create new value for society on a global scale through ICT.

### Contributions to Society

We shall contribute to the resolution of social issues in Japan and overseas through the development and provision of innovative ICT, while providing highly reliable services for the sustained development of society.

As a group of companies that provides key infrastructure that supports society and protects our lifestyles, we shall provide secure environments for communications that are fortified against cybersecurity threats and resilient to natural disasters.

### Contributions to the Global Environment

We shall endeavor to solve environmental problems on a global scale through initiatives to use ICT to reduce the impact of society on the environment, while lightening the environmental burden of our business activities as a Group.

### Respect for Human Resources

We shall create work environments that invigorate each and every employee, while respecting the diversity of our employees and other stakeholders. Moreover, we shall contribute to the creation of an abundant society by changing ourselves for the better and seeking to break free from our own limitations.

### Continuous Strengthening of Corporate Governance

While valuing opportunities to communicate with all our stakeholders, we shall contribute to the sustainable development of society by engaging in business with high ethical standards and respect for human rights.



### Supporting the UN's SDGs as the NTT Group

In fiscal 2016, the NTT Group announced its support for the UN's Sustainable Development Goals (SDGs). As a member of the NTT Group, we also began promoting efforts to contribute to the SDGs in fiscal 2016. We have been training employees to raise awareness of CSR and the SDGs and will seek to achieve these goals through business activities, including the CSR Priority Activities linked to them.



# Locations in Japan and Overseas

## Affiliates in Japan

(As of October 2019)

- NTTCom Online Marketing Solutions Corporation
- NTT Com Engineering Corporation
- NTT Com CHEO Corporation
- NTT Com Solutions Corporation
- NTT Com Marketing Corporation
- NTT Smart Trade Inc.
- NTT PC Communications Incorporated
- NTT World Engineering Marine Corporation
- NTT Com DD Corporation  
(Former name: Dimension Data Japan)
- NTT BizLink, Inc.
- NTT Resonant Incorporated
- X-LISTING Co., Ltd.
- Phone Appli Inc.
- N.F.Laboratories Inc.



## Global Locations

(As of July 2019)

### Americas

#### North America

- NTT America, Inc.
- PC Landing Corporation
- RagingWire Data Centers, Inc.
- NTT Global Networks, Inc.
- NTT Communications Cloud Infrastructure Services, Inc.
- Secure-24 Intermediate Holdings, Inc.

#### South America

- NTT do Brasil Telecomunicações Ltda.

### Asia Pacific

#### East Asia

- NTT Communications China Co., Ltd.
- Shanghai NTT Telecommunications Engineering Co., Ltd.
- NTT Com Asia Limited
- NTT Taiwan Ltd.
- NTT Korea Co., Ltd.
- HKNet Company Ltd.

#### Southeast Asia/South Asia/Oceania

- NTT Singapore Pte. Ltd.
- NTT Communications India Private Limited
- NTT Communications (Thailand) Co., Ltd.
- NTT Communications (Vietnam) Limited
- NTT MSC Sdn. Bhd.
- PT. NTT Indonesia
- PT. NTT Indonesia Nexcenter
- NTT Com ICT Solutions (Australia) Pty Ltd.
- DTSI Group Holdings, Inc.
- Emerio GlobeSoft Pte. Ltd.
- Global Data Service Joint Stock Company
- Netmagic Solutions Private Limited

### Europe

- NTT Europe Ltd.
- NTT Communications Russia LLC
- Arkadin International SAS
- NTT Com Managed Services, S.A.U.
- Gyron Internet Limited
- Lux e-shelter 1 S.a.r.l
- Transatel
- CAPSIDE

## New disaster countermeasures have been implemented since the Great East Japan Earthquake

NTT Com has been strengthening its infrastructure based on lessons learned in the Great East Japan Earthquake of 2011. The company has three basic policies for dealing with disasters: build networks that are resilient to disasters, secure important communications during disasters and restore networks as soon as possible following disasters.

# Corporate Information

## Corporate Overview

(As of March 2019)

Name	NTT Communications Corporation
Head Office	OTEMACHI PLACE WEST TOWER 2-3-1 Otemachi, Chiyoda-ku, Tokyo 100-8019
President & CEO	Tetsuya Shoji
Established	July 1, 1999
Capital	230.9 billion yen
Employees	6,150 (NTT Communications Group employees: 23,300)
Business Domains	Domestic and International Telecommunications Services <ul style="list-style-type: none"> <li>○ Voice &amp; video communications services Domestic/international telephone, toll-free dial, navigation dial, IP phone, video/voice conference, unified communication services</li> <li>○ Network services IP-VPN, Ethernet broadband, exclusive line, packet communication, Internet connection, IP transit, mobile/remote access</li> <li>○ Application &amp; content services Mail &amp; Web, content provision, e-commerce, SaaS applications, marketing solutions, authentication/billing/clearing</li> <li>○ Cloud SI services Data center, hosting, Content Delivery Network (CDN), managed security, outsourcing/server operations, network operation, contact center/CRM communications, etc.</li> </ul>

## Financial Results of NTT Communications Group

(As of March 2019)

Operating Revenues	1,329.0 billion yen
Operating Income	132.1 billion yen

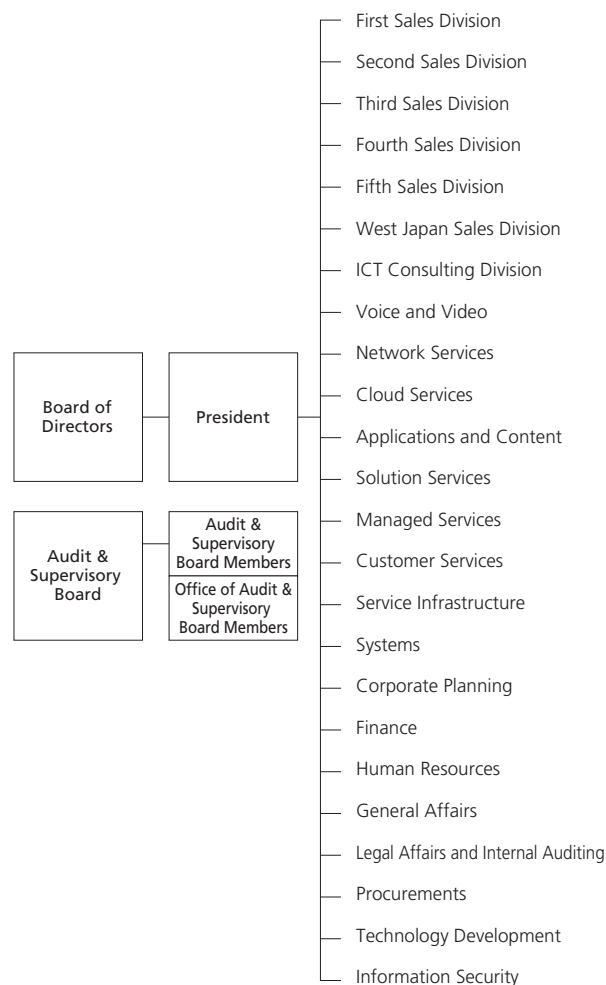
## Board of Directors

(As of November 2019)

President & CEO Representative Member of the Board of the Company	Tetsuya Shoji
Senior Executive Vice President Representative Member of the Board of the Company	Toru Maruoka
Senior Executive Vice President	Masaaki Moribayashi
Executive Vice President Representative Member of the Board of the Company	Hidemune Sugahara
Executive Vice President	Tomohiro Ando
Senior Vice Presidents	Shuichi Sasakura Yoichiro Takaya Keigo Kajimura Hiromasa Takaoka Junichi Kudo Mamoru Watanabe Hidetaka Nishikawa Kazuhiko Nakayama Toshio Kanai Katsushige Kojima Shuji Inaba Masayuki Oikawa Takashi Ohira
Audit & Supervisory Board Members	Satoshi Shinoda Ikuo Izutsu Yoko Kobayashi

## Our Organization

(As of July 2019)





**NTT Communications Corporation**

Website [www.ntt.com](http://www.ntt.com)

OTEMACHI PLACE WEST TOWER 2-3-1 Otemachi, Chiyoda-ku, Tokyo



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